

ORDER NO. 4593

UNITED STATES OF AMERICA
POSTAL REGULATORY COMMISSION
WASHINGTON, DC 20268-0001

Before Commissioners:

Robert G. Taub, Chairman;
Tony Hammond, Vice Chairman;
Mark Acton; and
Nanci E. Langley

Competitive Product Prices
International Business Reply Service Competitive
Contract 3 (MC2011-21)
Negotiated Service Agreements

Docket No. CP2016-152

ORDER APPROVING MODIFICATION ONE TO
INTERNATIONAL BUSINESS REPLY SERVICE COMPETITIVE CONTRACT 3
NEGOTIATED SERVICE AGREEMENT

(Issued April 26, 2018)

I. INTRODUCTION

The Postal Service seeks to modify an International Business Reply Service Competitive Contract 3 negotiated service agreement.¹ For the reasons discussed below, the Commission approves the Modification.

¹ Notice of the United States Postal Service of Filing Modification One to International Business Reply Service Competitive Contract 3 Negotiated Service Agreement, April 25, 2018 (Notice). The modification is an attachment to the Notice (Modification).

On April 20, 2018, the Postal Service filed a motion for temporary relief seeking a contract extension, stating that it would send to the customer a proposed modification that would similarly extend the contract, and would file that modification once it was signed.² On April 24, 2018, the Commission granted the Postal Service's motion for temporary relief.³ On April 25, 2018, the Postal Service filed the Notice that it has agreed to the Modification to the Existing Agreement.

II. COMMISSION ANALYSIS

The Commission has reviewed the Notice and the accompanying materials filed under seal.

Cost considerations. The Commission reviews competitive product prices to ensure that each product covers its attributable costs, does not cause market dominant products to subsidize competitive products, and contributes to the Postal Service's institutional costs. 39 U.S.C. § 3633(a); 39 C.F.R. §§ 3015.5 and 3015.7. As long as the revenue generated by the product exceeds its attributable costs, the product is unlikely to reduce the contribution of competitive products as a whole or to adversely affect the ability of competitive products as a whole to contribute an appropriate share of institutional costs. In other words, if a product covers its attributable costs, it is likely to comply with 39 U.S.C. § 3633(a).

The Modification revises the expiration date of the contract to May 31, 2018. Notice at 1. The Commission previously extended the expiration date of the contract to that date when it granted the Postal Service's Motion. See Order No. 4588 at 2. The Modification will thus not result in the Existing Agreement, as modified, lasting longer than the Commission previously authorized.

The Modification does not materially affect the underlying financial analysis of the Existing Agreement. Thus, the Commission finds that the Existing Agreement, as

² Motion of the United States Postal Service for Temporary Relief Concerning International Business Reply Service Competitive Contract 3 Negotiated Service Agreement, April 20, 2018 (Motion).

³ Order Granting Motion for Temporary Relief, April 24, 2018 (Order No. 4588).

modified, comports with the provisions applicable to rates for competitive products in 39 U.S.C. § 3633(a) and 39 C.F.R. § 3015.7.

Other considerations. The Existing Agreement, as modified, is set to expire on May 31, 2018. Notice at 1. If the Existing Agreement, as modified, is terminated prior to the scheduled expiration date, the Postal Service shall promptly notify the Commission.

In conclusion, the Commission approves the Existing Agreement, as modified.

III. ORDERING PARAGRAPHS

It is ordered:

1. The Commission approves the International Business Reply Service Competitive Contract 3 negotiated service agreement, as modified.
2. The Postal Service shall notify the Commission if the Existing Agreement, as modified, terminates prior to the revised expiration date.

By the Commission.

Stacy L. Ruble
Secretary